

# OUR SERVICES

## IMPROVEMENT

**Guiding Businesses Toward Operational Excellence and Continuous Improvement**

Cost reduction and operational excellence are among the top needs we hear from manufacturers. VMEC Advisors are master trainers, coaches and highly experienced implementors who can work at all levels of an enterprise to implement Lean methods, achieve measurable impact and help change the culture.

## GROWTH

**Helping Organizations With Innovation, Growth and Technology Acceleration**

Vermont Manufacturers are asking for help to develop new products and increase sales to new markets. VMEC can help plan, accelerate and implement strategies to integrate advanced manufacturing technologies into profitable new products, services, and business models.

## WORKFORCE

**Advising on Workforce Strategies and Talent Development for Workers and Leaders**

We also provide valuable networking opportunities, plus basic and advanced training through on-site and public workshops.

## 900+ SERVED!

VMEC experts have served more than 900 Vermont manufacturers and organizations of all sizes and types! We strive for positive, measurable results and impacts.



# CONNECT TODAY!

**We are the best local resource for Vermont manufacturers desiring to improve and grow profitably.**

**The VMEC Team can provide hands-on assistance and proven solutions at your site. We focus on strategies, systems, processes, products, technologies and people.**



**Learn more about VMEC services and upcoming events at [vmec.org](http://vmec.org)**



**VERMONT TECH**  
VMEC HOST SINCE 1995

MAIL: P.O. Box 12, Randolph Center, VT 05061  
OFFICE: Vermont Tech Enterprise Center  
1540 Vermont Route 66, Suite 103, Randolph, VT 05060

📞 802.728.1432

✉ [vmec@vmec.org](mailto:vmec@vmec.org) | 🌐 [vmec.org](http://vmec.org)



🦋 SINCE 1995 🦋

# VMEC CAN HELP YOUR BUSINESS

**IMPROVE. GROW. LEARN.**



MEP  
National  
Network™

# OUR MISSION: TO STRENGTHEN & EMPOWER VERMONT MANUFACTURERS

How VMEC works with manufacturers and enterprises throughout Vermont:

Vermont Manufacturing Extension Center (VMEC) works as a trusted advisor to Vermont's manufacturers, leveraging its staff expertise with other public and private resources to achieve operational excellence and sustainable profitable growth. VMEC advisors accomplish this by providing hands-on implementation assistance, consulting, training and coaching to help accelerate growth through innovation, increased productivity, and improved manufacturing and business processes.



**VMEC IS WELL-CONNECTED  
TO VERMONT AND  
NATIONAL EXPERTS AND  
RESOURCES.**



**“Innovation Engineering is a perfect example of where VMEC is helping Vermont manufacturers lead and compete on a global scale.”**

DAN KINIRY, DIRECTOR OF MARKETING, RHINO FOODS



**BETTER  
CASH FLOW**



**QUICKER  
BUILD-TIME**

## FAST FACTS ABOUT VMEC

- 1** VMEC is results- and impact-driven. We strive for measurable results and positive bottom line impacts. We've been a trusted advisor to over 900 Vermont manufacturers since 1995.
- 2** Our partners are committed to manufacturing. VMEC collaborates with key public, private and higher education resources across Vermont and the United States. VMEC is Vermont's designated representative of the MEP National Network™.
- 3** Does VMEC work with non-manufacturers? Yes, but on a selective basis. VMEC brings the Center's vast Lean process improvement and strategy expertise to non-manufacturing sectors.
- 4** Who would help me? VMEC has a statewide staff of experienced, problem solving experts, including: Manufacturing Advisors, Growth Coaches, Innovation Engineering Black Belts, Master Trainers, and Systems & Process Experts.
- 5** What does VMEC assistance cost? The first step is free and usually includes a company visit and preliminary needs assessment. Additional services are done on a reasonable fee-for-service basis.



### MAPLE LANDMARK

Leadership training developed the capabilities of Maple Landmark's supervisory team.



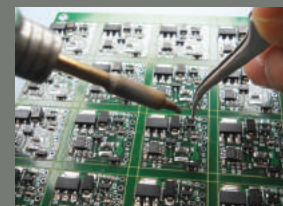
### CALEDONIA SPIRITS

ExporTech™ training helped Caledonia Spirits develop new strategies for exporting.



### STEWART CONSTRUCTION

VMEC provided Lean training that led to vast improvements in Stewart's delivery system.



### LED DYNAMICS

LEDdynamics improved its production flow with a Value Stream Mapping project.



PHOTOS COURTESY OF OUR CLIENTS

**Sign up at [vmec.org](http://vmec.org) to receive our newsletters and event updates.**