

# VMEC

VERMONT MANUFACTURING EXTENSION CENTER

# GROW YOUR BUSINESS WITH VMEC

You know your business goals and challenges. We know solutions to elevate your success and growth opportunities for the future.

Hazelett Corporation  
Colchester, Vermont

## About Us

VMEC is Vermont's expert resource dedicated to serving small and medium-sized manufacturers. Part of the NIST MEP Network, we work to boost the productivity and performance of the state's manufacturing community. Collectively, our team has over 200 years of experience in manufacturing, including all aspects of processes, practices and operations, from sourcing materials to final product delivery. This experience, as well as our partnerships with government, business, and academic institutions, offers unparalleled resources in the Green Mountain State, making VMEC your solely-focused manufacturing provider and partner.

What sets VMEC apart is their unparalleled depth of subject-matter knowledge, a unique offering not found elsewhere in our area.

ERIC PIERCE, OPS DIRECTOR, ALLEARTH RENEWABLES

## Our Services



### Innovation & Growth

Collaborative sales and marketing programs that address manufacturing-specific challenges and accelerate business growth



### Cybersecurity & Supply Chain

Resources to protect the essential elements of your business, your reputation, and your relationships with customers and suppliers



### Quality & Compliance

Building a focus on continuous improvement and quality to improve operations, build stronger relationships and achieve long-term success



### Advanced Manufacturing & Automation

Assessing your people, processes, and operation to determine where to apply the tools that will best strengthen your business



### Operational Excellence

Guidance in creating a culture where employees are empowered and tools are in place to make your business more flexible and competitive




### People Development

Strategies to engage, train, and mentor your existing team members, as well as guidance in attracting and onboarding new ones

CONNECT TODAY

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 802.728.1432

# What VMEC Can Do for Your Business

Our team works closely with your business to help solve your unique issues. With the help of accessible technology, fostering a mindset for success, helping you invest in your people, and focusing on quality, VMEC can turn your vision for the future into a reality. We are a trusted advisor and extension of your team, here to help you achieve greater efficiency and sustainable growth. We understand the challenges that manufacturers face and will partner with you to meet those challenges head-on to reach your goals.

## How we partner with you



We get to know you and the unique challenges of your business



Build a customized approach based on your needs



Apply and teach proven tools and methodology with expert guidance



Provide hands-on support through implementation and ongoing advisory



Ensure solutions that help you succeed



VMEC is one of the easiest groups to facilitate training with. They truly take an interest in the topics they teach.

STACEY REEVE, QUALITY SYSTEM ENGINEER  
CHROMA TECHNOLOGY

## Custom solutions to help clients reach the next level



### LEDdynamics

Value Stream Mapping exercise identified production issues, leading to doubled production and reduced cost per unit.



### Bee's Wrap

A custom Lean Fundamentals training program prompted a 30–40% increase in productivity and greater efficiency overall.



### AllEarth Renewables

5S training program for all staff improved organization and workflow and led the company to adopt best practices.



### Advanced Illumination

Strategic planning effort and organizational changes resulted in \$600,000 in sales and \$400,000 in cost savings.